

"EXPERIENCED EXECUTIVE in PROJECT/PROGRAM and OPERATIONS MANAGEMENT"

- Over 32 years of professional experience, including last 26 years in project, program, and PMO management, backed by an MBA degree and 20-year PMP certification
- Proven record of leading large-scale, complex initiatives, achieving strategic goals, operational excellence, and measurable business impact
- Deep expertise in project accounting and finance applications
- Demonstrated success in business development, including proposal preparation and end-to-end bid management, securing both domestic and international contracts
- Solid experience in operations management, driving process optimization, collaboration, and organizational growth
- Strong cross-functional leadership integrating project needs with finance, procurement, quality, HR, and IT operations to ensure organizational cohesion
- Proficient in process improvement methodologies, with hands-on experience applying CMMI and quality management principles to enhance project performance
- Adaptive, analytical, and results-oriented leader recognized for strategic thinking, problem-solving, and decisive execution
- Flexible in on-site, hybrid, or remote leadership roles

WORK EXPERIENCE

[May 2025 – present]	Management Consultant - Freelance
[Sep.2019 – Apr.2025]	Senior Project Manager - Atos Türkiye / Defence-NATO Software Development Projects
[Nov.2017 – Mar.2019]	Project Manager - Ortana Electronic Software Contracting Inc. / R&D Program
[Dec.2010 – Nov.2017]	Management Consultant - Pilot Software Ltd. / Project-Program-Corporate Management
[Apr.2006 – Nov.2010]	Project Management Office Manager - TUBITAK ¹ ILTAREN ² / Electronic Warfare
[Sep.2003 – Mar.2006]	Project Manager - Siemens Business Services-Türkiye (SBS-TR) / e-Learning Group
[Jan.2001 – Sep.2003]	Project Manager - METEKSAN SİSTEM Inc. & Mobilsoft Inc. (METEKSAN IT Group of Companies) Knowledge and Education Technologies Group
[Aug.1996 – Jan.2001]	Software Engineer → Team Lead → Project Manager - Halici Software Inc. & Turkish Intelligence Foundation
[Jul.1993 – Jul.1996]	Researcher & Software Engineer - TUBITAK AEAGE ³ (renamed as TUBITAK BİLTEM, and then TUBITAK Space) / Researcher
[Oct.1992 – Jun.1993]	Part-time Researcher - TUBITAK AEAGE

EDUCATIONAL BACKGROUND

- METU (Middle East Technical University), Department of Business Administration, Executive MBA 2009
- METU (Middle East Technical University), Department of Computer Engineering, B.Sc. 1993
- Çanakkale – Çardak High School; graduated in 1987 with the highest grade, ranked in the top 500 students among 600K+ in the University Entrance Exam of Türkiye

CERTIFICATES

- Kanban KMP Foundation I; Lean Kanban University, September 2018
- Professional Scrum Master I; Scrum.org, December 2017
- Project Management Professional (PMP); Project Management Institute (PMI), valid since March, 2005
- ISO 9001 Internal Auditor; KALDER, December 2006
- Introduction to CMMI v.1.2; Software Engineering Institute, July 2007

AWARDS

- Atos Corporate Team Leadership Curriculum, top of the class with gold ribbon, June 2020
- National Project Professional's Conference, 2018 – Project Award "Best Project Team" with Ortana Inc. – LASSY Team, Institute of Turkish Project Management Profession (TPYME), March 2018, Ankara
- National Project Professional's Conference, 2016 – Honorary Award "Contribution to the Project Management Profession", Institute of Turkish Project Management Profession (TPYME), March 2016, Ankara

¹ TÜBİTAK: Scientific and Technological Research Council of Türkiye

² ILTAREN: Advanced Technologies Research Institute

³ AEAGE: Ankara Electronics Research and Development Institute

LANGUAGE PROFICIENCY

ENGLISH: business fluent in speaking, excellent in reading and writing

- 88,75/100 in ÖSYM's Foreign Language Proficiency Exam for English proficiency, Sep.2025
- Group-A in the Middle East Technical University, School of Foreign Languages, Department of Basic English, honour degree

GERMAN: good (but not active)

- Highest score in the ZDAF certificate examination of Ankara German Culture Institute, Feb.1994
- Goethe Scholarship for German Education, Goettingen – Germany, Oct. – Nov.1994

FRENCH: beginner

PERSONAL

Date and Place of Birth: August 26th 1971, Ankara

Nationality: Turkish Republic

Sex: Female

Driving License: B type since 1991

Marital Status: Married (with a 23-years old daughter and 12-years old boy&girl twins)

Memberships:

- PMI (Project Management Institute) www.pmi.org
- PMI Türkiye www.pmi.org.tr
- Istanbul Project Management Association www.ipyd.org
- Institute of Turkish Project Management Profession www.tpyme.org
- Chamber of Computer Engineers www.bmo.org.tr
- METU Alumni Society www.odtumd.org.tr

Interests: Listening to music (Sting fan), learning to play the flute, reading, watching movies, general culture and knowledge competitions (winner of "Takip"-KanalD-2015, 5 times winner - super champion of "Riziko!" (Jeopardy)-Kanal7-1999, winner of "Sihirli Harfler"-TRT-1999)

Please check my linked-in page for references. linkedin.com/in/hayal-senyurt-61aa663

Further references are available upon request.